



## **DRAFT AGENDA**

### **GLOBAL COMMERCIAL LAW AND PRACTICE COMMISSION MEETING**

**16 May 2025**

**10.30-16.00 (CET)**

**Hybrid meeting: In-person + virtual**

**International Chamber of Commerce Headquarters  
33 avenue du Président Wilson  
75116 Paris – France**

Note: The last 5 minutes of each session will be reserved for Q+A

- 1. 10.30 Welcome from Global CLP Commission Chair**  
*Ercüment Erdem, Global CLP Commission Chair (Turkey)*
- 2. 10.35 Global exchange on bills of lading + [\*Incoterms® 2020 FCA and CPT: Best practice for shipping containers through ports\*](#)**  
*Gao Xiang, Vice Chair, Global CLP Commission (China)*  
Discussion of the relation between (i) the 2024 CLP Commission guidance note recommending the use of FCA or CPT when shipping containers through ports, and (ii) banks' acceptance of received bills of lading instead of on-board bills of lading in documentary credit transactions, which would be necessary to carry out the guidance note recommendations.

*Participants are invited to share their local experiences as to the above interplay of the Incoterms® 2020 guidance note and banking practice on bills of lading.*

**3. 10.55 ICC Digital Standards Initiative (DSI) briefing**

*Tianmi Stilphen, Lead, Regulatory Affairs and Legal Reform (ICC DSI)*

Briefing on latest work of the ICC Digital Standards Initiative, including developments regarding global adoption of the UNCITRAL Model Law on Electronic Transferable Records (MLETR).

**4. 11.15 MLETR – Adaptation of Spanish legal system**

*Valle Garcia de Novales, Vice Chair, Global CLP Commission (Spain)*

Briefing on joint ICC Spain working group comprised of Spanish CLP and Banking Commission members, with remit to further the adaption of Spanish legislation to the MLETR.

**COFFEE BREAK - 11.35-11.55**

**5. 11.55 UNCITRAL project on negotiable cargo documents**

*Li Yanying, Legal Officer (UNCITRAL)*

Update and discussion of UNCITRAL WG VI project to develop a ‘negotiable cargo document’ – a bill of lading for any mode of transport in a multimodal or unimodal context. Briefing on recent WG VI meetings in New York and comments provided by CLP Commission.

**6. 12.15 ICC Institute of World Business Law + UNIDROIT: Project on international investment contracts**

*Sybille de Rosny-Schwebel, Director, ICC Institute of World Business Law (ICC)*  
*[Invited]*

Discussion on joint ICC Institute and UNIDROIT project to develop guidance and model clauses related to international investment contracts with the involvement of the CLP Commission members.

**7. 12.35 Release of new ICC Model Contract on Commissioning and After-Sales Services**

*Valle Garcia de Novales, Vice Chair, Global CLP Commission (Spain)*

Brief update on release of new model services contract covering commissioning and after-sales services related to the supply of equipment or an industrial solution.

**LUNCH - 12.45-14.00**

**8. 14.00 Model Clauses on Digitalization**

*Robert Parson, Chair of Model Clauses on Digitalization Working Group (UK) [TBC]*

Discussion of draft ICC model contractual clauses to help drive digitalization throughout global supply chains.

**9. 14.20 ICC's Economic Outlook – Issues in 2025**

*Melanie Laloum, Lead Economist (ICC)*

Briefing on projections for economic growth and inflation in 2025 and perspectives on current relevant global trade-related developments.

**10. 14.40 ICC Arbitration Commission Briefing**

*Dr Helene van Lith, Secretary to the Arbitration Commission (ICC)*

Briefing on work of the ICC Arbitration Commission, including efforts made by the ICC Court to adapt ICC arbitration for SMEs.

**COFFEE BREAK - 15.00-15.15**

**11. 15.15 Incoterms® 2020 – Italian decision of Court of Cassation: The importance of the delivery point in the Incoterms® rules**

*Christoph Martin Radtke, Vice Chair, Global CLP Commission; Chair, ICC France CLP Committee; Co-Chair, Incoterms® 2020 Drafting Group (France)*

Presentation of Italian decision using the Incoterms® 2020 rules as a basis for jurisdiction in a cross-border contractual dispute.

**12. 15.35 Incoterms® 2020 + model contracts updates**

*Emily O'Connor, Director, Commercial Law and Practice (ICC)*

- **National regulatory barriers** - Presentation of collection of national rules impeding or prohibiting the use of certain Incoterms® 2020 rules.
- **ICC Germany x Luther Contract Generator** - Developments on automation of the ICC Model International Sale Contract in the context of German law.
- **Scaling the Incoterms® 2020 Digital Guide** - Insights from discussions on replicating the Digital Guide from ICC Germany to other NCs.

**13. 15.55 AOB + Next meetings**

- 29 October 2025 – Paris, hybrid.
- June 2026 – Lisbon – To be confirmed.